

Message Text

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43

ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 AGR-10 SAJ-01 SAM-01 AID-05

CIAE-00 COME-00 FRB-01 INR-07 NSAE-00 TRSE-00 XMB-04

OPIC-06 SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 IO-10

STR-04 DODE-00 PM-03 H-02 L-02 NSC-05 PA-02 PRS-01

SS-15 USIA-15 /122 W

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R 212130Z MAR 75

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 6077

UNCLAS LA PAZ 2069

E.O. 11652: N/A

TAGS: EAGR, BL, XL

SUBJECT: SUGAR SUPPLY AND PUERTO PLATA MEETING

REF: STATE 061168

1. EMBOFFS SPOKE WITH DIRECTOR MAC LEAN AND DEPUTY DIRECTOR TAPIA OF BOLIVIAN NATIONAL SUGAR INSITITUE (CNECA). TWO WILL BE BOLIVIAN REPRESENTATIVES TO PUERTO PLATA MEETINGS. IN LINE WITH REFTEL EMBOFFS MENTIONED POTENTIAL ADVERSE POLITICAL (U.S. DOMESTIC) AND PRACTICAL (MARKET SHRINKAGE) EFFECTS OF MARKET DEFENSE STRATEGY. THEY LIMITED REPLY TO CLAIM THAT MEETING'S AGENDA NOT YET KNOWN BY THEM.

2. OFFICIALS STATED THAT THEY RECOMMENDING TO NEXT MEETING OF INSTITUTE BOARD THAT BOLIVIA CONTINUE TO EXPORT TO U.S. MARKET SAME QUANTITIES OF SUGAR AS IN RECENT YEARS SO THAT IF U.S. RE-ADOPTS NEW SUGAR ACT IN FUTURE BOLIVIA WILL HAVE GOOD RECORD OF SHIPMENTS. PROBLEM FOR OFFICIALS IS THAT BOLIVIAN MILLS NORMALLY PRODUCE ONLY REFINED SUGAR. IN PAST YEARS ONE MILL WAS DESIGNATED EACH YEAR TO READJUST PROCESSING AT END HARVEST TO PRODUCE CRUDE SUGAR. OFFICIALS CLAIM THT SINCE

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BOLIVIA SHIPS BOTH REFINED AND CRUDE SUGAR IN BAGS TO OVERCOME

TRANSPORTATION PROBLEMS THEE VERY LITTLE DIFFERENCE IN
PRODUCTION COSTS, EVEN THOUGH REFINED BRINGS MUCH HIGHER
PRICE. THUS OFFICIALS UNDER PRESSURE TO SET POLICY OF SELLING
REFINED AT HIGHEST AVAILABLE PRICE.

3. ACTION REQUESTED: TO PURSUE FURTHER DISCUSSIONS WITH CNECA,
EMBASSY REQUESTS INFORMATION (1) ON CURRENT PRICE OF CORN
SUGAR SUBSTITUTES AND (2) IN GENERAL ON U.S. MARKET FOR
REFINED SUGAR.
STEDMAN

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Message Attributes

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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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